

Message Text

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PAGE 01 DHAHRA 00224 190800Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W
-----100610 190801Z /20

R 190645Z FEB 78
FM AMCONSUL DHAHRAN
TO USDOC WASHDC
INFO SECSTATE WASHDC 6024
AMEMBASSY JIDDA

UNCLAS DHAHRAN 0224

E.O. 11652: N/A
TAGS: BDIS, SA
SUBJECT: REQUEST FOR PROFORMA FROM WILSON SPORTING GOODS CO.

1. ALSAYAD MARINE SOTES & CONT., P.O. BOX 499, ALKHOBAR, SAUDI ARASIA PLACED TRIAL ORDER DATED DECEMBER 29, 1977 WITH WILSON SPORTING GOODS CO., 2233 EST ST., RIVERGROVE, ILL. 60171 (PHONE: 312-456-6100). ALSAYAD HAD SELECTED ORDER FROM WILSON'S CATALOG AND REQUESTED A PROFORMA INVOICE TO ENABLE THEM OPEN LETTER OF CREDIT.

2. WILSON HAS NOT SUBMITTED PROFORMAZUP TO NOW DESPITE SAUDI FIRM'S REMINDERS BY LETTERS DATE JANUARY 15 AND 31 AND CALBES SENT JANUARY 21 AND 29. ALSAYAD ALSO AETMEPTED TO CONTACT WILSON BY TELEPHONE DURING LAST WEEK BUT CONNECTION FROM LAKOBAR HAS BEEN IMPOSSIBLE.

3. ALSAYAD NOW REQUESTS ASSISTANCE IN APPROACHING WILSON TO INQUIRE IF THEY HAVE RECEIVED ORDER DATES 12/29/77. IF YES, ALSAYAD NEEDS CALBE OR TELEPHONE ADVICE ON TOTOAL CIF DAMMAM VALUE OF ORDER WITH INDICATION OF SHIPMENT PERIOD FOR PURPOSE OF OPENING LETTER OF CREDITY. WILSON SHOULD SEND PROFORMA INVOICE BY AIRMAIL. ALSAYAD'S CABLE ADDRESS IS: MARINE, ALKHOBAR, SAUDI ARABIA AND PHONE: 42903, ALKHOBAR, ATT: P.C. THAMPY.

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4. ALSAYAD SAYS WHIDE THIS IS FIRST ORDER FOR WILSON PRODUCTS, PROSPECTS FOR FUTURE SALES ARE EXCELLENT.

5. ACTION REQUESTED: DEPARTMENT OF COMMERCE IS REQUESTED TO APPROACH WILSON AND DETERMINE STATUS OF ALSAYAD'S ORDER AND REQUEST FOR PROFORMA VALUE.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
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Draft Date: 19 feb 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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Litigation History:
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Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Reference: n/a
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Review Content Flags:
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Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3543914
Secure: OPEN
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Subject: REQUEST FOR PROFORMA FROM WILSON SPORTING GOODS CO.
TAGS: BDIS, SA
To: COM
Type: TE
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